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RICHARD W. WILKING
CLERK, U.S. DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND
109

8 UNITED STATES DISTRICT COURT
9 NORTHERN DISTRICT OF CALIFORNIA

10 CARDS AGAINST HUMANITY, LLC, a
Delaware limited liability company,

11 Plaintiff,

12 vs.

13 LOFTEK TECHNOLOGICAL CO., LLC, a
California limited liability company;
KRATONIX, INC., a California corporation;
LOFTKEY TECHNOLOGICAL CO., LLC, a
California limited liability company; YANG
SHAO, an individual; TROY JAMES
NOWAK, an individual, and DOES 1-50,
inclusive,

14 Defendants.

Case No: C13-0727 EDL ADR
**COMPLAINT FOR FEDERAL
COPYRIGHT INFRINGEMENT;
COMMON LAW TRADEMARK
INFRINGEMENT; AND UNFAIR
BUSINESS PRACTICES (B&P §17200)**

15 **DEMAND FOR JURY TRIAL**

16 Plaintiff CARDS AGAINST HUMANITY, LLC, as and for its complaint against
17 defendants LOFTEK TECHNOLOGICAL CO., LLC, KRATONIX, INC., LOFTKEY
18 TECHNOLOGICAL CO., LLC, YANG SHAO, TROY JAMES NOWAK, and DOES 1-50,
alleges as follows:

19 **JURISDICTION AND VENUE**

20 1. This Court has original jurisdiction of this action under 28 U.S.C. §§1331 and
21 1338 in that the claims herein arise under federal copyright law (17 U.S.C. §101 et seq.). This
22 Court has jurisdiction over the related state claims under 28 U.S.C. §1337(a).

23

24 1.

25 COMPLAINT FOR FEDERAL COPYRIGHT INFRINGEMENT - CASE NO.
26 2/19/13 (28961) #497397.1

1 2. This district is the proper venue for this action, as a substantial part of the events
2 and omissions giving rise to the claims herein occurred in this district, and all defendants are
3 subject to personal jurisdiction in this district.

THE PARTIES

5 3. Plaintiff Cards Against Humanity, LLC (“CAH”) is a corporation organized and
6 existing under the laws of the State of Delaware, with its principal place of business in
7 Philadelphia, Pennsylvania.

8 4. CAH is informed and believes and thereon alleges that Defendant Loftek
9 Technological Co., LLC (“Loftek”) is a California limited liability company organized and
10 existing under the laws of the State of California, with its principal places of business in San
11 Francisco, California. CAH is further informed and believes and thereon alleges that Loftek is
12 qualified to do business, and is doing business, in this judicial district.

13 5. CAH is informed and believes and thereon alleges that Defendant Kratonix, Inc.
14 ("Kratonix") is a California corporation organized and existing under the laws of the State of
15 California, with its principal places of business in Fremont, California. CAH is further informed
16 and believes and thereon alleges that Kratonix is qualified to do business, and is doing business,
17 in this judicial district.

18 6. CAH is informed and believes and thereon alleges that Defendant Yang Shao
19 ("Shao"), an individual, is a citizen of the State of California, residing at 46710 Crawford Street,
20 Apt. 18, Fremont, California. CAH is further informed and believes and thereon alleges that
21 Mr. Shao does business as "SourcingDirect."

22 7. CAH is informed and believes and thereon alleges that Defendant Loftkey
23 Technological Co., LLC (“Loftkey”) is a California limited liability company organized and
24 existing under the laws of the State of California, with its principal places of business in
25 Newark, California. CAH is further informed and believes and thereon alleges that Loftkey is
26 qualified to do business, and is doing business, in this judicial district.

27 8. CAH is informed and believes and thereon alleges that Defendant Troy Nowak
28 ("Nowak"), an individual, is a citizen of the State of California, residing at 1127 Roycott Way,

1 San Jose, California. CAH is further informed and believes and thereon alleges that Mr. Nowak
 2 is the owner of Loftkey, and at all pertinent times was, and continues, to do business as
 3 "SourcingDirect" and "Loftek."

4 9. CAH is unaware of the true names and capacities of defendants named herein as
 5 Does 1 through 50, inclusive, but is informed and believes and thereon alleges that each of the
 6 fictitiously named defendants engaged in, or is in some manner responsible for, the wrongful
 7 conduct alleged herein. CAH therefore sues these defendants by such fictitious names and will
 8 amend this complaint to state their true names and capacities when such names have been
 9 discovered. (Collectively, Loftek, Kratonix, Shao, Nowak, and Loftkey, and Does 1 through 50
 10 will be referred to herein as "Defendants".)

11 10. CAH is informed and believes and thereon alleges that each of the Defendants
 12 has advertised, sold and/or distributed their infringing goods in this judicial district.

GENERAL ALLEGATIONS

CAH's Copyrights and Trademark

15 11. Since December 2009, CAH has designed, manufactured, marketed, and sold a
 16 highly successful card game titled, "Cards Against Humanity," and related expansions by the
 17 same name (the "Game"). Over the years that CAH has been in existence, it and its products
 18 have gained national and international renown and reputation within the gaming industry. CAH
 19 is an acknowledged industry leader, recognized for its quality, ingenuity, and creativity. CAH
 20 sells the Game to U.S. consumers virtually exclusively on Amazon® (www.amazon.com), an e-
 21 commerce global marketplace leader. Sales to Canadian consumers occur through Shopify
 22 (www.shopify.com).

23 12. CAH has created and is the exclusive owner of copyrights for original works
 24 used in connection with the Game, including the following card sets: (i) "Cards Against
 25 Humanity" registered with the Copyright Office effective February 13, 2012 (Registration No.
 26 X0007492177); (ii) "Cards Against Humanity: First Expansion" registered with the Copyright
 27 Office effective February 13, 2012 (Registration No. TX0007490900); (iii) "Cards Against
 28 Humanity: Second Expansion" registered with the Copyright Office effective November 16,

1 2012 (Registration No. TX0007624700); (iv) "Cards Against Humanity, version 1.1" registered
 2 with the Copyright Office effective February 13, 2012 (Registration No. TX0007497922); (v)
 3 "Cards Against Humanity, version 1.2" registered with the Copyright Office effective June 8,
 4 2012 (Registration No. TX0007554802); and (vi) "Cards Against Humanity, version 1.3"
 5 registered with the Copyright Office effective November 16, 2012 (Registration No.
 6 TX0007624693) (hereinafter, collectively the "Copyrighted Works".) True and correct copies
 7 of the registration certifications for the Copyrighted Works are appended hereto collectively as
 8 Exhibit A, which are incorporated herein by reference.

9 13. Continuously since December 2009, CAH has used the trademark, CARDS
 10 AGAINST HUMANITY (the "Mark"), in order to distinguish its Game from those offered by
 11 others. CAH has also (continuously since December 2009) used the Mark in connection with its
 12 Copyrighted Works, which have been, and continue to be, extensively sold throughout the
 13 United States and internationally. CAH has extensively promoted, advertised, and used the
 14 Mark at tradeshows, point of purchase display materials, and on its website,
 15 www.cardsagainsthumanity.com (which links prospective purchasers directly to CAH's
 16 Amazon® page). The Mark is also used by CAH as its business name, and therefore functions
 17 as both a trademark and a trade name. CAH has pending applications for federal registration of
 18 multiple marks including, CARDS AGAINST HUMANITY and A PARTY GAME FOR
 19 HORRIBLE PEOPLE (a slogan incorporated into the Game's branding and packaging).

20 14. As a result of CAH's promotional efforts and dedication to providing quality
 21 products, CAH's Mark is favorably recognized and relied upon by the relevant consuming
 22 public as indicating high quality goods originating exclusively from CAH. Thus, due to such
 23 efforts, CAH's Mark and Copyrighted Works have earned valuable goodwill.

24 15. CAH's Game has become an Internet phenomenon with an audience of millions,
 25 resulting in millions of dollars in revenues. Specifically, the Game has been recognized and
 26 promoted by Amazon® as the "#1 Best Seller" game sold in its storefront, featured in leading
 27 game-related guides, including Kotaku (www.kotaku.com), and also reviewed and heralded in
 28 multiple publications and on popular internet sites, including but not limited to, the Huffington

1 Post (www.huffingtonpost.com), Thrillist (www.thrillist.com), and BoingBoing
2 (www.boingboing.com). As a result, CAH's Copyrighted Works and its Mark have thus
3 become, and are, valuable assets of CAH.

4 **Defendants' Counterfeit Knockoffs**

5 16. CAH is informed and believes, and thereon alleges, that Defendants, having
6 recognized the consumer awareness and goodwill associated with CAH's Copyrighted Works
7 and Mark, have conspired to usurp that goodwill for themselves, by designing, manufacturing,
8 marketing and/or selling counterfeit versions of the Game that blatantly infringe upon CAH's
9 Copyrighted Works and Mark without the permission or knowledge of CAH.

10 17. Examples of the counterfeit products designed, manufactured, marketed and/or
11 sold by Defendants that infringe CAH's Copyrighted Works and Mark are depicted in Exhibits
12 B and C, which exhibits are incorporated herein by reference.

13 18. CAH is informed and believes, and thereon alleges, that Defendants designed,
14 manufactured, marketed, and/or sold their counterfeit products with the intent to infringe upon
15 CAH's Copyrighted Works and Mark.

16 19. Specifically, since at least October 2012, Defendants have jointly engaged in
17 activities to manufacture (directly or indirectly) the counterfeit products, and to market and sell
18 them through e-commerce storefronts in direct competition with CAH, particularly during
19 periods when CAH's official Game is out of stock and scarce, and Defendants can exploit
20 customer demand by charging higher purchase prices (\$40.00-\$50.00 per game, as opposed to
21 CAH's regular sales price of \$25.00). CAH is informed and believes and thereon alleges that
22 Defendants Loftek, Nowak, and Shao (doing business as SourcingDirect and Loftek) have
23 maintained Amazon® storefronts that advertise and sell Defendants' counterfeit Games (fake
24 products manufactured by a Chinese company known as Shenzhen Loftk E-Commerce Co.,
25 Ltd.). CAH further is informed and believes and thereon alleges that Defendants Nowak,
26 Kratonix, and Loftkey also sell counterfeit Games on secondary markets, including but not
27 limited to, eBay (www.ebay.com), under multiple seller account handles (e.g., *atari1055* and
28 *eclub2011*), and further fulfill bulk orders of counterfeit products for SourcingDirect. CAH is

1 further informed and believes and thereon alleges that Defendants collectively own and
2 maintain multiple internet domain sites utilized in their joint counterfeiting activities, including
3 but not limited to, www.loftek.us and www.lktown.com.

4 20. CAH has further discovered that on or about January 31, 2012, Defendant
5 Loftkey obtained a trademark registration for the mark LOFTEK; the same "seller" name used
6 by Defendants to sell counterfeit Games on Amazon®, and used as the second-level domain on
7 Defendants' www.loftek.us web address used to sell bulk orders of their counterfeit Game.
8 Defendant Loftkey assigned the LOFTEK mark to an individual, Shu Ming Luo, whose
9 registered address is identical to Defendant Loftkey's principal place of business (37600 Central
10 Court, Suite 250H, Newark, California).

11 21. CAH is informed and believes and thereon alleges that each of the Defendants
12 has received a direct financial benefit from marketing and selling the counterfeit products that
13 incorporate CAH's Copyrighted Works and Mark, in an amount that is unknown to CAH. To
14 date, CAH has discovered that Defendants have sold a minimum of 1,870 counterfeit versions
15 of the Game through their Amazon® storefronts (earning ill-gotten profits in excess of \$75,000),
16 and suspect that numerous other as-yet discovered sales have occurred.

17 22. CAH is informed and believes and thereon alleges that Defendants' marketing,
18 sale, and distribution of the counterfeit products has damaged CAH in that CAH has lost sales
19 and profits.

20 23. CAH is informed and believes and thereon alleges that Defendants' counterfeit
21 products are inferior in quality to CAH's products, and consumers who have purchased
22 Defendants' products, and believe those products to be CAH's, have been disappointed by the
23 quality of those products. As a result, Defendants' marketing, sale, and distribution of their fake
24 products have damaged and will continue to damage CAH's reputation and goodwill.

25 24. Defendants' acts have caused and will continue to cause irreparable harm and
26 injury to CAH for which CAH has no adequate remedy at law. Accordingly, Defendants should
27 be enjoined and restrained during the pendency of this action and permanently hereafter from
28 directly or indirectly manufacturing, distributing, importing, exporting, advertising, offering for

1 sale or selling any products that infringe upon CAH's Copyrighted Works or Mark. CAH is
 2 therefore entitled to a preliminary and permanent injunction against Defendants' continuing acts
 3 of infringement. CAH is further entitled to an order impounding and destroying all infringing
 4 products in Defendants' possession, custody or control, or in the possession, custody or control
 5 of third parties, including but not limited to, Amazon®.

6 **FIRST CLAIM FOR RELIEF**

7 **(Against all Defendants for Copyright Infringement)**

8 25. CAH realleges and incorporates by reference each and every allegation contained
 9 in paragraphs 1 through 24 of the Complaint with the same force and effect as if fully set forth
 10 at length herein.

11 26. CAH has complied in all respects with the copyright laws of the United States,
 12 17 U.S.C. §101 et seq., and has secured the exclusive rights and privileges in and to the
 13 Copyrighted Works.

14 27. Defendants had access to CAH's Copyrighted Works, as established by, among
 15 other things, the accessibility of CAH's Game in the public marketplace, including
 16 downloadable versions available on CAH's domain site (which is made available subject to a
 17 Creative Commons license for non-commercial use only), the widespread coverage of the Game
 18 in media and industry publications, and the fact that CAH's products are prominently featured
 19 and sold on Amazon®, one of the world's largest e-commerce marketplaces.

20 28. Defendants have infringed the copyrights in the Copyrighted Works by making
 21 counterfeit versions of CAH's Copyrighted Works, and marketing and selling those fake
 22 products to consumers without CAH's permission.

23 29. CAH has demanded that Defendants cease and desist their counterfeiting
 24 activities, and among other demands, to provide an accounting of the profits earned from the
 25 sale of those counterfeit products. Despite notification of CAH's rights, Defendants have
 26 refused to comply with CAH's requests.

27 30. As established by the above-alleged facts, Defendants have infringed the
 28 Copyrighted Works willfully through their sophisticated and systematic counterfeiting activities.

1 31. By virtue of Defendants' willful infringement, CAH is entitled to statutory
2 damages or to its actual damages and Defendants' profits, whichever are higher, against
3 Defendants and each of them. CAH will elect whether or not to seek statutory damages prior to
4 final judgment. CAH is also entitled to attorney's fees and costs by virtue of Defendants'
5 infringement.

6 32. Defendants' acts have caused and will continue to cause irreparable harm and
7 injury to CAH for which CAH has no adequate remedy at law. Accordingly, Defendants should
8 be enjoined and restrained during the pendency of this action and permanently hereafter from
9 directly or indirectly manufacturing, distributing, importing, exporting, advertising, offering for
10 sale or selling any products that infringe upon CAH's Copyrighted Works. CAH is therefore
11 entitled to a preliminary and permanent injunction against Defendants' continuing acts of
12 infringement. CAH is further entitled to an order impounding and destroying all infringing
13 products in Defendants' possession, custody or control, or in the possession, custody or control
14 of third parties, including but not limited to, Amazon®.

SECOND CLAIM FOR RELIEF

(Against all Defendants for Common Law Trademark Infringement)

17 33. CAH realleges and incorporates by reference each and every allegation contained
18 in paragraphs 1 through 32 of the Complaint with the same force and effect as if fully set forth
19 at length herein.

20 34. The unauthorized use of CAH's trademark, CARDS AGAINST HUMANITY, or
21 any colorable imitation of it on the counterfeit products manufactured and sold by Defendants,
22 is likely to cause mistake, or confuse or deceive the general public.

23 35. The unauthorized use of the Mark by Defendants constitutes a knowing and
24 willful passing off of the counterfeit products manufactured and sold by Defendants, for those of
25 CAH, and is a deception of citizens of the State of California and throughout the United States.

26 36. The actions of the Defendants constitute an infringement of CAH's senior
27 common law rights in the mark CARDS AGAINST HUMANITY by reason of Defendants'
28 unlicensed and illegal use of that same mark.

1 37. Defendants' acts have caused and will continue to cause irreparable harm and
2 injury to CAH for which CAH has no adequate remedy at law. Accordingly, Defendants should
3 be enjoined and restrained during the pendency of this action and permanently hereafter from
4 directly or indirectly manufacturing, distributing, importing, exporting, advertising, offering for
5 sale or selling any products that infringe upon CAH's Mark. CAH is therefore entitled to a
6 preliminary and permanent injunction against Defendants' continuing acts of infringement.
7 CAH is further entitled to an order impounding and destroying all infringing products in
8 Defendants' possession, custody or control, or in the possession, custody or control of third
9 parties, including but not limited to, Amazon®.

THIRD CLAIM FOR RELIEF

**(Against all Defendants for Unfair Business Practices in Violation of
California Business & Professions Code §17200)**

13 38. CAH realleges and incorporates by reference each and every allegation contained
14 in paragraphs 1 through 37 of the Complaint with the same force and effect as if fully set forth
15 at length herein.

16 39. CAH is informed and believes and thereon alleges that Defendants have jointly
17 engaged in activities to manufacture (directly or indirectly), market, and/or sell their counterfeit
18 products with the intent to infringe upon CAH's Copyrighted Works and Mark. Specifically,
19 Defendants have engaged in a conspiracy to manufacture (directly or indirectly) the counterfeit
20 products, and to market and sell them at through e-commerce storefronts in direct competition
21 with CAH, particularly during periods when CAH's official Game is out of stock and scarce,
22 and Defendants can exploit customer demand by charging higher purchase prices (\$40.00-
23 \$50.00 per game, as opposed to CAH's regular sales price of \$25.00). CAH is informed and
24 believes and thereon alleges that Defendants Loftek, Nowak, and Shao (doing business as
25 SourcingDirect and Loftek) have maintained Amazon® storefronts that advertise and sell
26 Defendants' counterfeit Games. CAH further is informed and believes and thereon alleges that
27 Defendants Nowak, Kratonix, and Loftkey also sell counterfeit Games on secondary markets,
28 including but not limited to, eBay (www.ebay.com), under multiple seller account handles (e.g.,

1 atari1055 and eclub2011), and further fulfill bulk orders of counterfeit products for
 2 SourcingDirect. CAH is further informed and believes and thereon alleges that Defendants
 3 collectively own and maintain multiple internet domain sites utilized in their joint counterfeiting
 4 activities, including but not limited to, www.loftek.us and www.lktown.com.

5 40. CAH has further discovered that on or about January 31, 2012, Defendant
 6 Loftkey obtained a trademark registration for the mark LOFTEK; the same “seller” name used
 7 by Defendants to sell counterfeit Games on Amazon®, and used as the second-level domain on
 8 Defendants’ www.loftek.us web address used to sell bulk orders of their counterfeit Game.
 9 Defendant Loftkey assigned the LOFTEK mark to an individual, Shu Ming Luo, whose
 10 registered address is identical to Defendant Loftkey’s principal place of business (37600 Central
 11 Court, Suite 250H, Newark, California).

12 41. CAH is informed and believes and thereon alleges that each of the Defendants
 13 has received a direct financial benefit from marketing and selling the counterfeit products that
 14 incorporate CAH’s Copyrighted Works and Mark in an amount that is unknown to CAH. To
 15 date, CAH has discovered that Defendants have sold a minimum of 1,870 counterfeit versions
 16 of the Game through their Amazon® storefronts, and suspect that numerous other as-yet
 17 discovered sales have occurred.

18 42. Defendants’ activities in manufacturing and selling counterfeit versions of the
 19 Game that incorporate wholesale rip-offs of CAH’s Copyrighted Works and Mark constitute
 20 unfair business practices, particularly as Defendants are selling their counterfeit products in
 21 direct competition with CAH on the same e-commerce storefronts, including but not limited to,
 22 Amazon®, during periods when CAH’s official Game is out of stock and scarce, and Defendants
 23 can exploit customer demand by charging higher purchase prices (\$40.00-\$50.00 per game, as
 24 opposed to CAH’s regular sales price of \$25.00).

25 43. These unfair business practices by Defendants have caused and are continuing to
 26 cause irreparable injury to the reputation CAH has established. CAH is informed and believes
 27 and thereon alleges that Defendants’ marketing, sale, and distribution of the counterfeit products
 28 has damaged CAH in that CAH has lost sales and profits. CAH is therefore entitled to relief,

1 including full restitution and/or disgorgement of all revenues, earnings, profits, compensation
2 and benefits that may have been obtained by Defendants arising from their unfair business
3 practices.

4 44. Unless Defendants' unfair business practices of illegally counterfeiting CAH's
5 Copyrighted Works and Mark is restrained, Defendants will continue these acts to the detriment
6 of CAH.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff prays for relief against Defendants as follows:

9 1. For preliminary and permanent injunctions enjoining and restraining Defendants,
10 their agents, employees, representatives, partners, joint venturers and/or anyone acting on behalf
11 of, or in concert with, Defendants, or any of them, from designing, manufacturing, importing,
12 shipping, delivering, selling, marketing, displaying, advertising or promoting any products that
13 incorporate texts or marks identical or substantially similar to CAH's Copyrighted Works and
14 Mark;

15 2. For an order requiring the impoundment or destruction of all of Defendants'
16 infringing goods and all marketing, advertising, or promotional materials depicting Defendants'
17 infringing goods:

18 3. For an accounting of all profits obtained by Defendants from sales of the
19 infringing goods and an order that Defendants hold all such profits in a constructive trust for the
20 benefit of CAH;

21 4. For an award to CAH of all profits earned by Defendants from the sale of
22 infringing goods;

23 5. For statutory damages according to proof, but in an amount no less than
24 \$600,000;

25 || 6. For compensatory damages according to proof;

7. For exemplary and multiple damages according to proof;

27 | 8. For prejudgment interest on all damages awarded by this Court;

28 | 9. For an award of attorney's fees;

- 1 10. For costs of suit incurred herein; and
- 2 11. For such other and further relief as the Court deems just and proper.

DEMAND FOR JURY TRIAL

4 Plaintiff hereby demands a jury trial as provided by Rule 38(a) of the Federal Rules of
5 Civil Procedure.

6 | Dated: February 19, 2013

FITZGERALD ABBOTT & BEARDSLEY LLP

By David C. Lee
Attorneys for Plaintiff Cards Against
Humanity, LLC